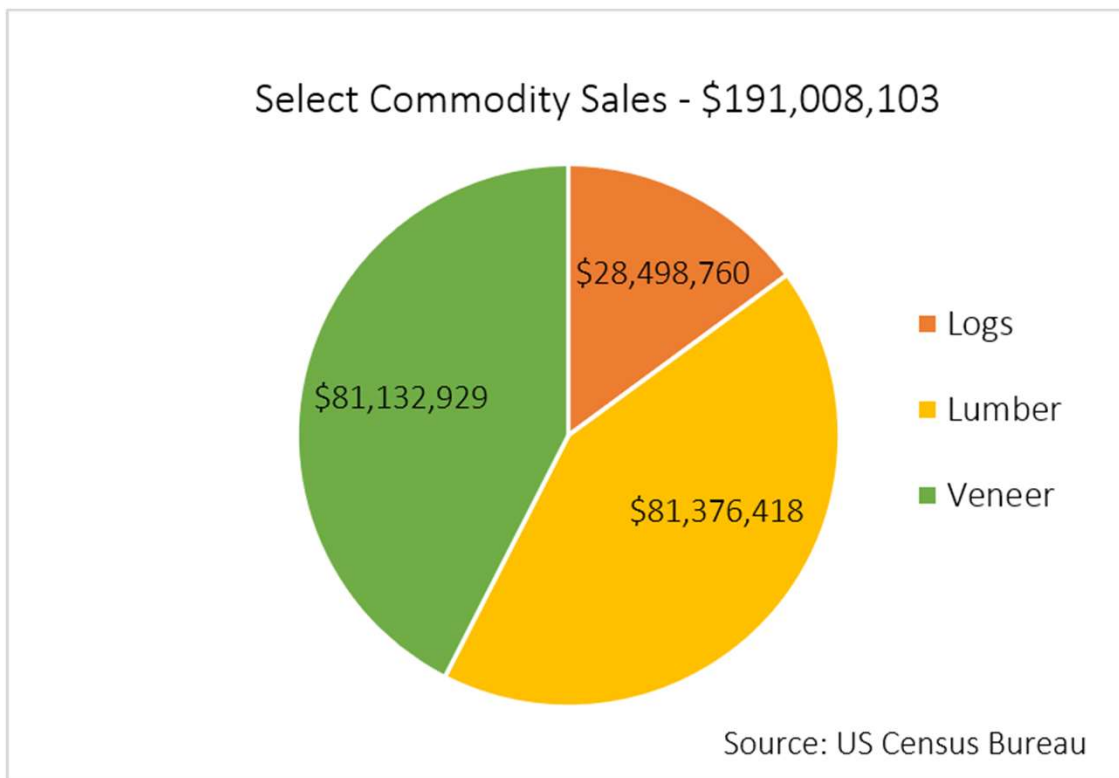
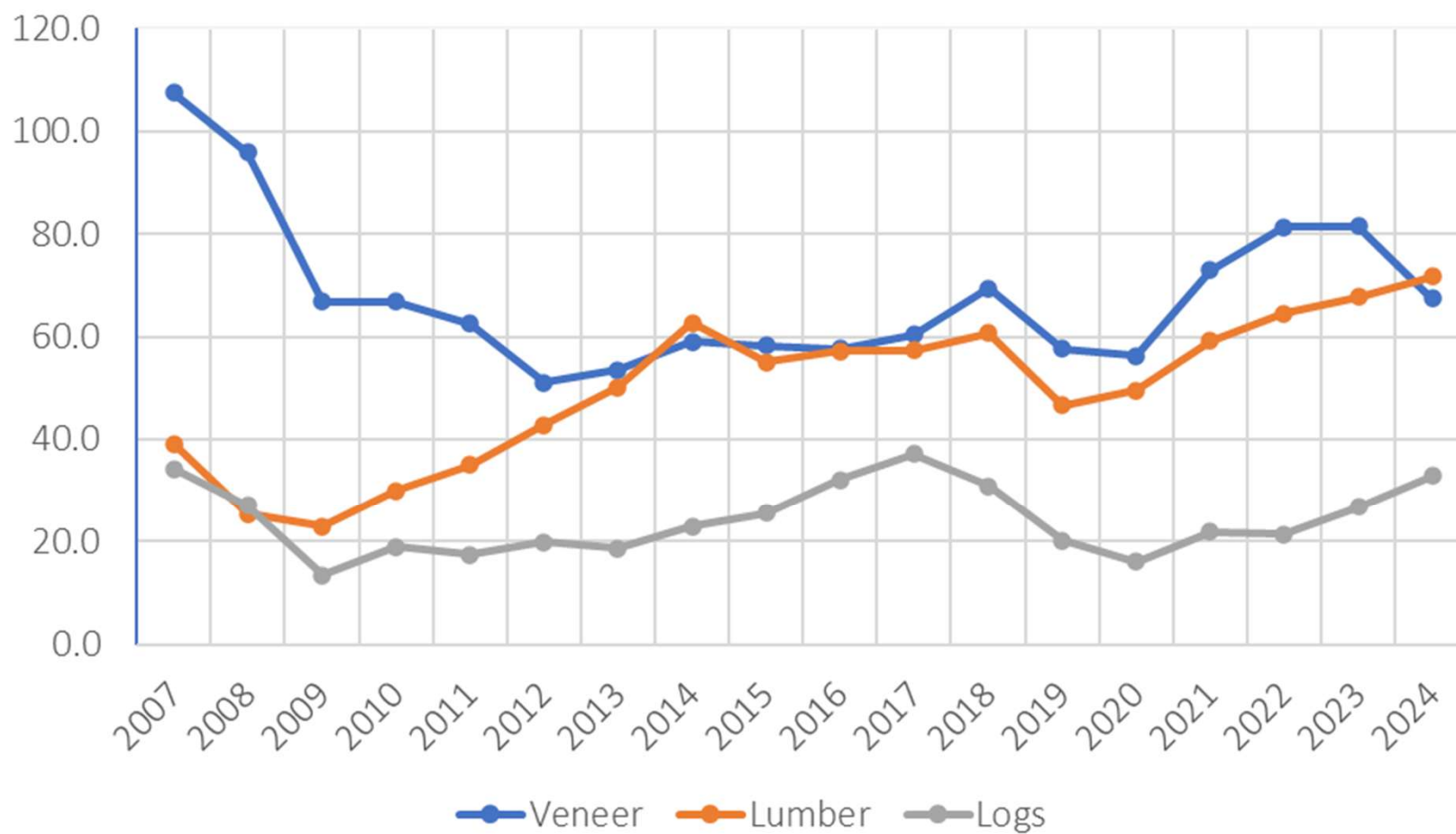


Indiana Hardwood 2025 World Exports

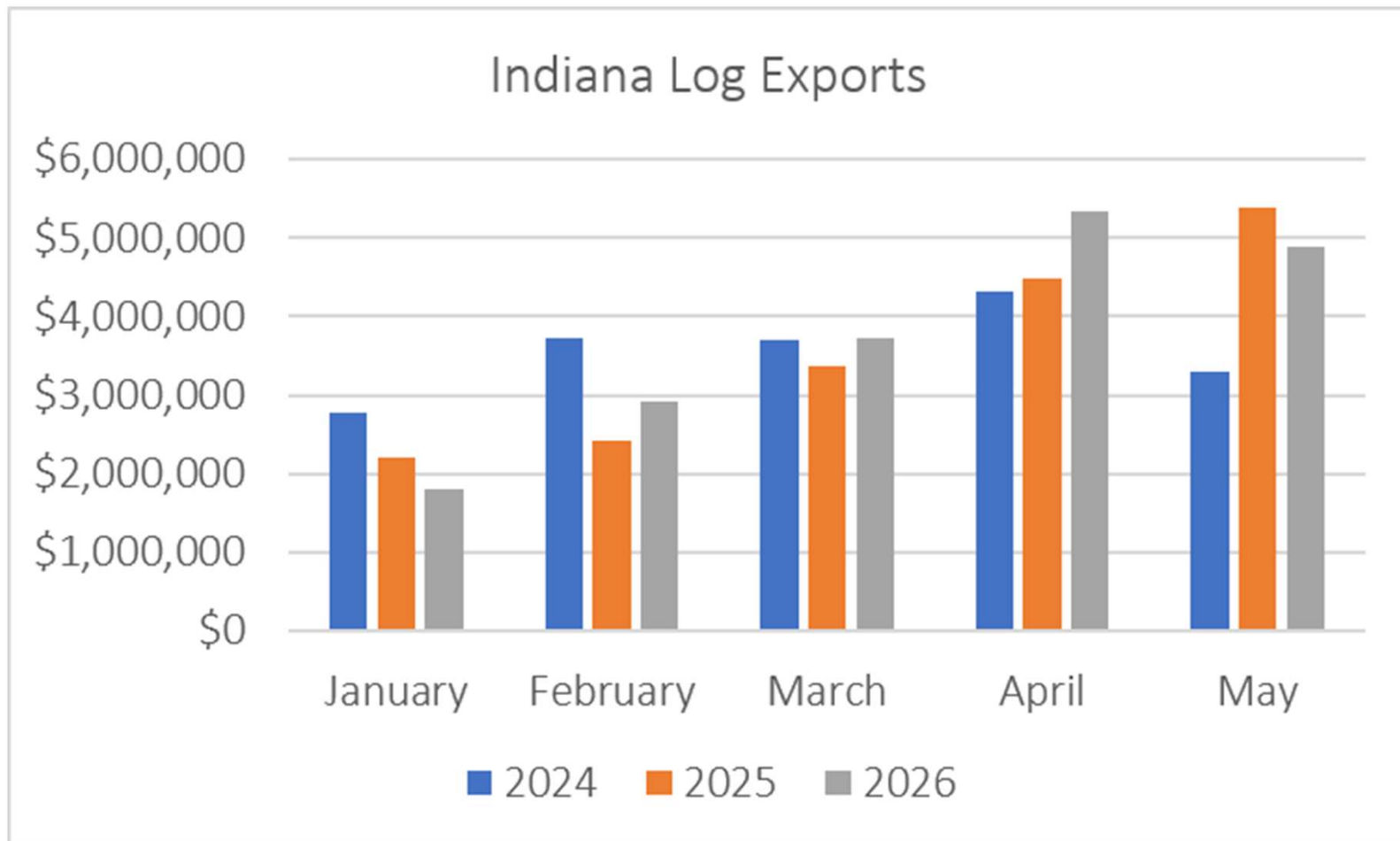


IN exports of all wood commodities: doors & frames, wood coffins, flooring, millwork, plywood, staves and other = \$228 million

Indiana Hardwood Exports - USD Millions



Source: US Census Bureau



Source: US Census Bureau

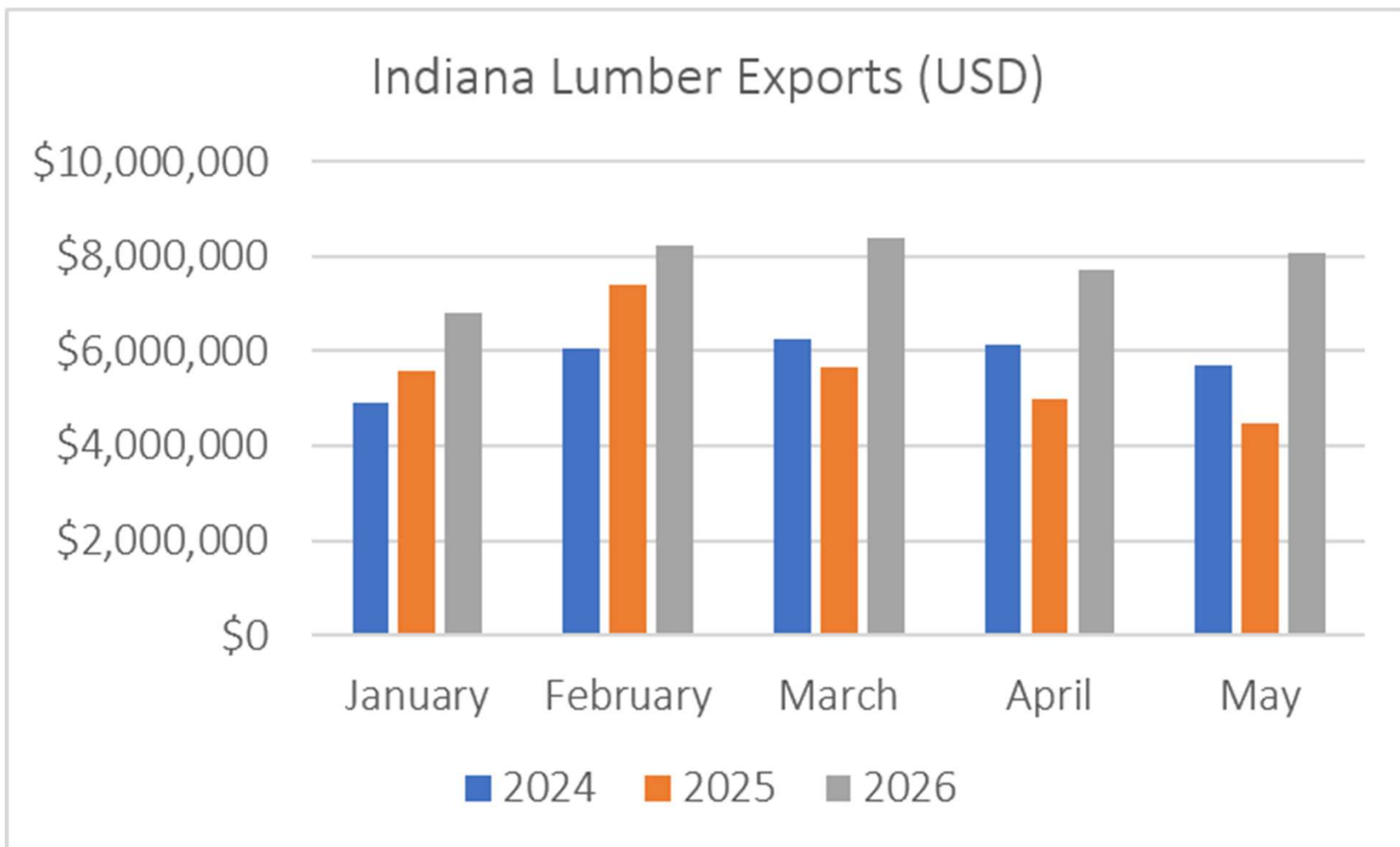


2025 Rankings - Top 15 export markets for Indiana logs

Indiana Log Exports by Country Destination USD

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
World Total	\$32,158,310	\$37,355,618	\$30,914,346	\$20,166,328	\$16,024,230	\$21,849,433	\$21,376,674	\$26,736,187	\$32,948,081	\$28,498,760
1 Vietnam	2,282,769	2,472,637	2,097,169	3,755,335	2,281,550	1,865,788	1,693,688	2,075,809	6,524,689	20,261,527
2 China	21,850,169	25,413,877	18,540,502	8,734,875	9,966,465	16,510,877	14,999,011	19,840,852	23,248,243	4,625,582
3 Japan	1,039,441	1,100,108	1,230,644	914,964	842,436	236,720	1,148,623	920,644	254,584	803,253
4 Taiwan	1,093,096	1,293,331	1,368,957	1,231,077	743,946	303,014	384,956	514,870	708,775	693,814
5 Korea, South	747,848	867,340	708,592	856,899	215,446	154,698	42,822	325,350	238,657	444,161
6 Canada	42,897	8,028	34,682		18,165	28,152	102,695	40,618	49,282	436,297
7 Portugal	334,381	415,089	54,852	62,285	34,803		55,922	19,095	104,496	432,059
8 Italy	539,708	387,356	245,331	320,647	344,271	603,013	448,934	557,479	348,175	375,799
9 India	526,045	769,127	843,841	739,222	548,458	378,422	1,067,634	968,935	730,959	238,348
10 Pakistan	266,900	662,450	447,931	586,842	324,098	500,050	643,614	666,011	44,669	98,363
11 Mexico						73,710	171,372	27,582		63,172
12 Malaysia	49,875				26,315	26,131	13,797	29,219		17,075
13 Indonesia	199,538	128,700	24,986	94,749		112,840	162,744	78,928	90,366	9,310
14 Philippines									292,244	
15 Bangladesh						58,385	40,583	48,692	148,787	

Source: US Census Bureau



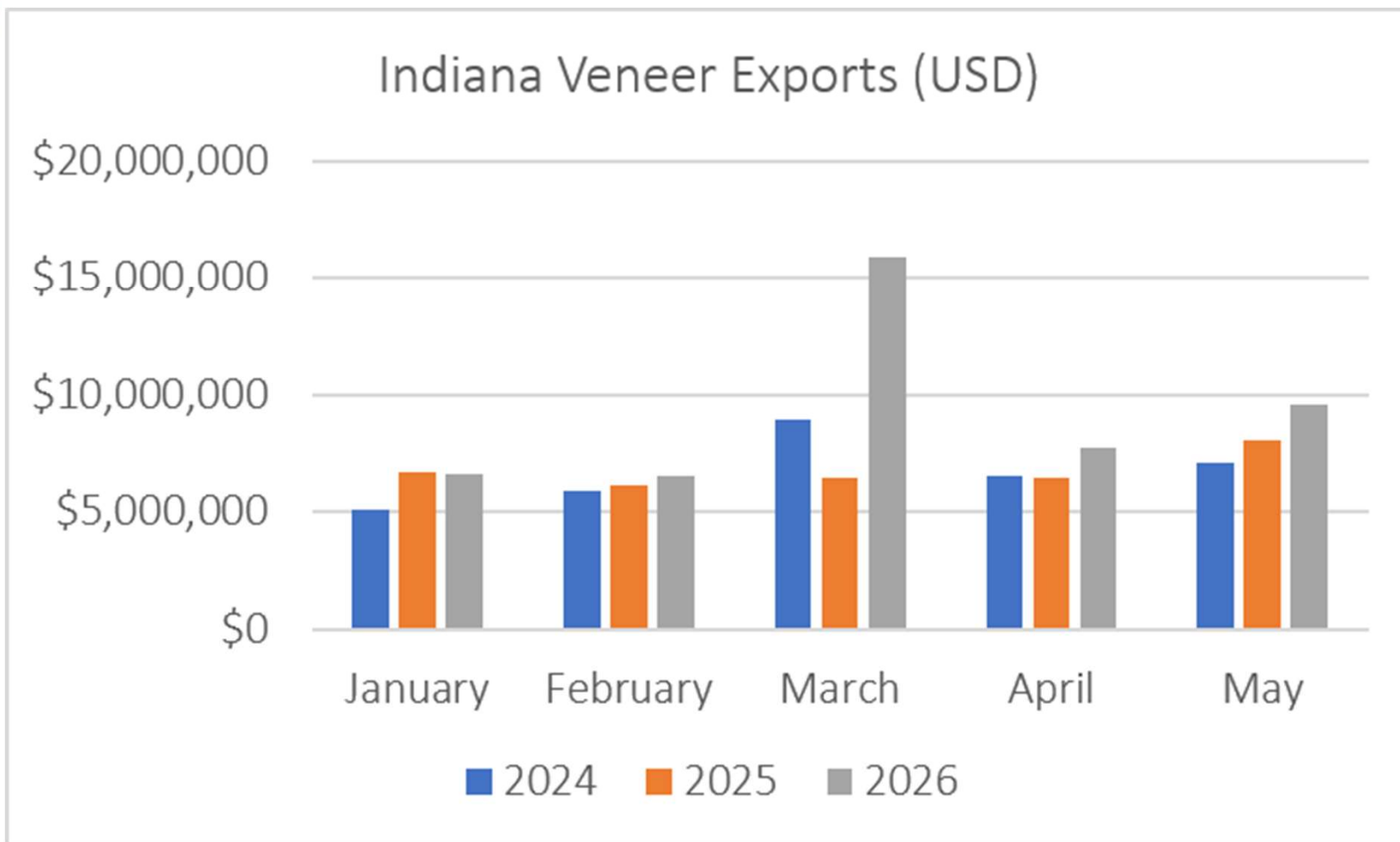
Source: US Census Bureau



2025 Rankings - Top 15 export markets for Indiana lumber

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
World total	\$57,130,909	\$57,315,561	\$60,774,749	\$46,577,332	\$49,511,917	\$59,215,719	\$64,474,527	\$68,062,994	\$71,805,454	\$81,376,418
1 China	18,508,123	25,484,595	29,577,527	17,908,101	22,018,794	19,885,290	23,179,188	26,863,711	32,571,835	32,927,624
2 Mexico	8,377,639	752,957	1,236,342	511,918	3,061,311	1,232,855	2,011,897	5,929,672	2,059,673	17,645,697
3 Canada	7,872,397	10,826,349	10,340,058	7,042,013	9,447,930	14,184,052	17,125,189	17,309,052	16,543,460	11,170,813
4 Vietnam	3,182,507	4,044,399	4,666,232	4,437,029	4,424,735	6,473,647	5,611,025	4,852,210	6,898,751	8,020,278
5 Japan	12,976,440	8,567,844	8,440,005	7,612,137	4,811,047	8,473,628	8,756,520	5,140,285	4,442,391	4,969,507
6 Australia	65,985	28,859	67,709	134,538	602,696	705,185	232,094	688,605	2,041,960	2,337,497
7 India	30,000	19,000	88,657	107,556	241,427	886,431	649,329	334,294	689,920	812,654
8 Italy	737,411	335,048	257,331	425,569	404,329	283,485	419,553	278,743	336,051	598,366
9 United Kingdom	836,563	1,255,128	1,627,180	1,946,221	1,138,850	820,350	755,762	770,725	467,279	523,879
10 New Zealand	266,857	255,800	142,205	300,197	194,013	562,867	47,341	380,245	411,823	410,348
11 Turkey	640,359	1,407,057	594,020	1,346,394	141,214	498,142	583,500	576,848	358,234	400,144
12 Portugal	28,850	17,155	23,245	183,154	56,814	60,418	72,921	455,530	27,495	186,180
13 Thailand	107,690	209,400	234,559	55,505	282,564	292,933	160,794	137,822	111,423	169,473
14 Germany	484,333	631,257	401,508	416,892	119,925	362,883	346,368	103,345	185,958	141,169
15 Malaysia	33,274	233,352	211,647	302,069	100,670	261,101	204,086	54,585	192,919	129,809

Source: US Census Bureau



Source: US Census Bureau



2025 Rankings- Top 15 export markets for Indiana veneer

	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
World Total	\$57,625,520	\$59,713,094	\$69,390,837	\$57,623,300	\$56,505,356	\$72,879,610	\$81,258,534	\$82,077,450	\$67,354,709	\$81,132,929
1 Canada	15,788,962	19,988,686	24,483,349	22,992,994	21,144,769	29,838,882	34,980,885	39,910,930	32,786,064	39,865,943
2 Spain	6,547,639	6,892,941	5,933,822	4,678,112	7,774,826	6,756,936	6,401,937	7,473,747	6,692,914	7,350,161
3 Belgium	1,411,603	2,535,051	2,878,407	1,890,965	1,244,724	2,486,765	1,086,025	2,047,528	2,507,607	5,330,261
4 Mexico	1,078,171	558,634	1,811,002	1,371,840	1,102,509	2,019,293	2,091,901	1,348,136	2,345,747	3,659,863
5 Portugal	2,568,448	3,380,513	3,999,025	2,239,879	2,551,225	3,799,889	5,100,192	3,576,282	2,921,981	3,391,214
6 Germany	6,744,586	4,897,237	5,026,520	3,159,417	2,890,591	3,424,366	3,652,042	3,283,469	2,834,127	2,456,961
7 South Africa	3,068,000	1,905,452	2,534,253	2,093,493	1,678,898	1,992,017	2,016,783	2,777,457	1,791,094	1,969,701
8 Turkey	829,876	700,267	457,435	1,174,057	1,575,573	1,091,870	1,720,724	1,417,123	1,049,784	1,869,209
9 Vietnam	633,494	974,082	1,224,824	1,621,642	2,163,706	1,741,106	1,787,529	1,820,232	2,579,620	1,719,705
10 Austria	2,344,088	1,262,522	784,227	1,080,730	1,441,735	1,579,041	3,205,354	3,560,902	1,003,452	1,678,796
11 Italy	1,207,485	2,066,671	1,966,427	1,536,861	1,730,845	2,094,482	1,517,342	3,000,180	1,933,001	1,657,330
12 Brazil	814,968	539,386	881,568	676,133	284,042	513,068	1,207,226	1,166,587	819,302	1,408,532
13 Australia	772,019	736,318	856,321	1,029,702	791,615	1,413,092	1,991,407	1,253,634	1,535,429	1,075,128
14 China	3,023,389	2,839,379	2,443,297	2,247,129	691,468	1,761,230	1,179,269	576,740	700,925	1,051,045
15 United Arab Emirates	800,658	406,410	2,077,503	903,678	1,443,779	1,456,156	2,179,509	1,264,902	1,903,595	985,527

Source: US Census Bureau



BY THE NUMBERS

High-quality hardwood forests and a business-friendly environment rank Indiana nationally:

- > **1st** in the production of wood office furniture and hardwood veneer
- > **2nd** in wood kitchen cabinets, wood countertops and manufactured homes
- > **3rd** in engineered wood products
- > **4th** in pre-fabricated wood buildings
- > **5th** in upholstered household furniture

Indiana's hardwood industry has an annual economic impact of over **\$10 billion** and supports **70,000 jobs** -- 44,000 in primary and secondary manufacturing and 26,000 in ancillary sectors. In 2020, Indiana hardwood producers exported about **\$122 million** worth of logs, lumber and veneer to over **60 countries** around the world. **84%** of Indiana's **4.9 million forest acres** are privately owned. Statewide timber growth exceeds removals for harvest and natural tree mortality by **2.3 times**. Hoosier forests offer a sustainable and natural raw material for manufacturers with an environmental impact difficult to beat.



isda.in.gov/hardwoods



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Economic Development Division

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For more information visit:
isda.in.gov/hardwoods

"ISDA has helped introduce us to new customers in emerging markets overseas and made us aware of opportunities to grow our domestic business through grants and state initiatives. Their Economic Development staff really value the importance of Indiana's hardwood industry."

—J. Steen, Pike Lumber

"The hardwood industry truly values the work ISDA does to develop business in the state. They are a great partner for our wood product businesses looking to grow."

—Ray Moistner, Indiana Hardwood Lumbermen's Association

INDIANA
STATE DEPARTMENT OF
AGRICULTURE



GROW YOUR INDIANA HARDWOOD BUSINESS

TOOLS, SERVICES & INFORMATION TO BUILD YOUR BUSINESS SUCCESS

Indiana Hardwood Economic Development Program

INDIANA
STATE DEPARTMENT OF
AGRICULTURE



INDUSTRY NAVIGATION

We support involvement and awareness of Indiana resources for:

- Business advising and training
- Equipment and utility needs
- Funding opportunities
- Project credits, incentives and exemptions
- Research and development
- Workforce training



ADVOCACY AND REGULATORY SUPPORT

We facilitate ease of doing business through:

- Association/committee representation
- Business retention and expansion visits
- Community engagement connections
- Domestic and international trade shows
- Hardwood "stump to product" tours
- State agency navigation



MARKET ACCESS AND DEVELOPMENT

We aid in entering markets and expanding sales by:

- Business to business connections
- Export assistance and trade leads
- Finding suppliers and end markets
- Market research and industry strategy
- Targeted business directories
- Technical support

INTERACTIVE MAP

Looking for products or connections?

An online interactive map of nearly 3,200 businesses has been developed with links to hardwoods and forest products sectors. The establishments are shown as dots of varying sizes dependent on the number of jobs in the business. A click on any dot (business establishment) produces a pop-up feature with various details about the establishment including name, physical and web address, line of business, industry type and more.



Explore the interactive map:
isda.in.gov/hardwoods

OMBUDSMAN SERVICES

Have a question or concern for another agency?

The role of an ombudsman is to guide and/or help agribusinesses in dealing directly with other state agencies to address concerns and solve needs. This includes surfacing needs to the appropriate resolution channels, referring to one or more organizational resources that can potentially solve the needs or facilitating discussion with other agencies.

Relevant Questions:

- Does my boiler require a permit as regulated by the Clean Air Act?
- What actions are required when harvesting around perennial streams?
- How do I quickly receive my phytosanitary certificate?

HARDWOODS STRATEGY

Wondering how you fit into the state mission?

To grow this important sector of agriculture and the economy, an in-depth assessment and strategy was completed in 2019 for the hardwoods industry, known as the Indiana Hardwood Strategy.

The completed strategy is used to expand current and attract new primary and secondary wood processing facilities to Indiana, better utilizing current timber production and fostering growth within Indiana's hardwoods industry.

Find the full strategy:
isda.in.gov/hardwoods





CHRIS GONSO | *Hardwoods Program Manager*

Indiana State Department of Agriculture

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